

16/11/2025

JAYPEE UNIVERSITY OF INFORMATION TECHNOLOGY, WAKNAGHAT

TEST -2 EXAMINATIONS- 2025

Course Work PhD-1 Semester

COURSE CODE (CREDITS): 16P1WHS132(3)

MAX. MARKS: 25

COURSE NAME: Human Resource Management

COURSE INSTRUCTORS: Dr Tanu Sharma

MAX. TIME: 1 Hour 30 Min

Note: (a) All questions are compulsory.

(b) Attempt questions chronologically

Q.No	Question	CO	Marks
Q1	Develop a broad framework of a training package for the sales personnel of an FMCG company.		5
Q2	"Training is not an expense but a long term investment on people". Discuss the statement		5
Q3	Discuss in detail the different type of compensations using relevant examples		5
Q4	Examining critically the factors influencing the wages and salary administration using examples		5
Q5	Enumerate the role of HR manager in the development and administration of compensation programs.		5