Dr. Anupoiya Kaus

## JAYPEE UNIVERSITY OF INFORMATION TECHNOLOGY, WAKNAGHAT TEST -1 EXAMINATION- Sept 2018

B.Tech Semester 7

COURSE CODE: 10B1WPD731

MAX. MARKS: 15

COURSE NAME: Entrepreneurship Development

**COURSE CREDITS: 3** 

MAX. TIME: 1 hr

**Note:** All questions are compulsory. Carrying of mobile phone during examinations will be treated as case of unfair means.

- 1. Highlight the key lessons from entrepreneur Mukhi Regutnathan (Pepper Square) journey of seven venture failures. (4 marks) [CO1]
- 2. How have new age internet technologies provided impetus for entrepreneurship opportunities? (4 marks) [CO2]
- 3. Discuss with examples Porter's three major competitive strategies. (4 marks) [CO3]
- 4. Contrast between (3 marks) [CO2]
  - a. Memorandum of Association and Articles of Association
  - b. Director Identification number and Digital Signature Certificate