JAYPEE UNIVERSITY OF INFORMATION TECHNOLOGY, WAKNAGHAT

TEST -1EXAMINATION- 2026

BBA-1st Semester

COURSE CODE (CREDITS):23BBWHS132 MAX. MARKS: 15

COURSE NAME: Ethics and Corporate Social Responsibility

COURSE INSTRUCTOR:Ranjith Kallyani MAX. TIME: 1 Hour

Note:(a)All questions are compulsory.

(b) The candidate is allowed to make Suitable numeric assumptions wherever required for solving problems

(c) Use of calculator is not allowed

Q.No	Question	CO	Marks
Q1	According to Ashok Garade's reciprocity test, an action (X) is ethical if a party (A) that performs that action on another party (B) would also be willing to accept the same action if the roles were reversed between A and B. Suppose you are a manager who receives an underhand commission from a vendor and, in return, selects the vendor's quotation. Let the manager be **A**, the vendor be **B**, and receiving of the underhand commission be **action X**. Now reverse the roles: suppose A becomes the vendor and B becomes the manager. Both A and B are willing to engage in the same transaction and are happy to accept the reversal. Therefore, the action appears to pass the reciprocity test. **Does this mean that giving or receiving an underhand commission is ethical? Critically examine the case and justify your answer.**	CO2	**4**
Q2	GreenBuildPvt. Ltd., a rapidly growing construction company, won a contract to develop a large commercial complex. The project required several approvals from different government departments before construction could begin. Although the company had submitted all the necessary documents, the approval process showed little progress. A consultant informally advised the project director that certain officials could "speed up the file" if they were paid an additional amount. Since delays would increase the company's costs, the director approved the payment. After construction began, inspectors from another department started visiting the site frequently. They repeatedly pointed out minor procedural issues and threatened to stop the work. One of them privately **Please Turn Over**	CO3	**6**

UNIVERSITY EXAMINATION-2026

	indicated that the inspections and objections would stop if the company "cooperated." The management eventually agreed to make another unofficial payment. Meanwhile, the company's managing director appointed his nephew as procurement head. Several senior employees were surprised because the nephew had little experience in construction procurement, but the managing director insisted that he was someone the company could trust. A few months later, the procurement head awarded a major supply contract to a particular vendor. The vendor's quotation was not the lowest, and some members of the procurement committee had recommended another supplier. However, the procurement head strongly supported the selected vendor. Later, it was discovered that he had received a secret percentage of the contract value through an intermediary. As the project approached its deadline, the company also decided not to comply fully with certain environmental and safety requirements, arguing that obtaining the necessary clearances and installing additional equipment would be too expensive and time-consuming. Following an accident at the construction site, an investigation was initiated. The investigation revealed several violations of safety regulations and raised questions about the company's procurement practices. Concerned about possible penalties and damage to its reputation, the senior management used its financial and political connections to influence the investigation and ensure that the company and its officials did not face the full legal consequences. **Identify the different forms of corruption illustrated in the case. Briefly explain how each form operates in the given situation.**		
Q3	"Ethics is a practical issue as far as most of the stakeholders are concerned."Do you agree with this statement? Justify your stand.	CO1	**5**

JUIT TEST EXAMINATION-Aug-2026