

COURSE CODE: 14M11BT214

MAX. MARKS: 35

COURSE NAME: Bio Entrepreneurship and Management

COURSE CREDITS: 2

MAX. TIME: 2HRS

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*Note: All questions are compulsory. Carrying mobile phone during examinations will be treated as a case of unfair means.*

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- Q1. What were the sensitive issues during negotiation of the research collaboration agreements between two parties and how can they resolve their differences? [CO III][3]
- Q2. Explain various characteristics of typical biotech license agreements. Briefly explain different types of license agreements. [CO III][3]
- Q3. Discuss various funding opportunities options for bio startups. How it is beneficial for start up to work with Universities? [CO I][4]
- Q4. How many types of business entities are functional in India? Explain steps for company formation in India. [CO II][5]
- Q5. Discuss process of developing code of ethics for business. Why code of ethics is important for organization? [CO III][5]
- Q6. Briefly explain the followings. [CO II][3x5=15]
- a) Venture capital
  - b) Executive Summary
  - c) Market strategy and Risk Analysis
  - d) Rewards and challenges of being an entrepreneur
  - e) IP strategy should be an integral part of the overall business strategy of an enterprise.